

WORKSHOP

The most important aspects of concluding cultivation and distribution agreements in the FMCG industry

Time: 7 January 2019 from 9:00 a.m. to 14:00 p.m.

Duration: 5 h

Location: Taylor Wessing, ul. Mokotowska 1, (Politechnika metro station), Warsaw

The purpose of this workshop is presenting the most important aspects of concluding agreements with food suppliers and agricultural producers in the FMCG industry. The workshop is intended to provide direct support when concluding agreements.

The meeting will be led by Krzysztof Borzół, attorney at law, senior associate at Taylor Wessing Warsaw

Agenda

9:00 - 9:15 Registration and morning coffee

9:15 - 11:45 Part I

- Distribution models and types of distribution agreements
- Forms of settlement of agreement
- Characteristics of an act of unfair competition as regards charging slotting fees
- Responsibility of the management board for violating the prohibition

11:45 - 12:00 Coffee break

12:00 - 14:00 Part II

- Desired scope of contractual regulation (content of the agreement, typical clauses)
- New regulations regarding contractual advantage
- Practical remarks, examples, discussion

During the meeting our experts will be happy to answer the participants' questions.

The meeting is aimed at traders and in-house lawyers from the FMCG industry who negotiate or conclude cultivation and distribution agreements.

The meeting will be held in Polish, the number of participants is limited.

Registration: warsaw@taylorwessing.com Telephone no.: +48 22 584 97 40

The event **patrons** are: **The French-Polish Chamber of Commerce, The Italian Chamber of Commerce and Industry in Poland**



Francusko-Polska Izba Gospodarcza



Camera di Commercio
e dell'Industria Italiana
in Polonia

Kontakt dla mediów

Aleksandra Gąsowska, Agencja INFINITY

Tel.: +48 793 41 00 08,

E-Mail: ola@agencja-infinity.pl

www.taylorwessing.com