



Nathan
BOUVIER

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Driving Licence



I have over 5 years of experience working in IT Services.
Currently, I work as a Sales Manager at NATEK, delivering IT projects and implementing outsourcing of elite engineers' teams in Central & Eastern Europe.
Previously, I was an Account Manager at SHIFT, providing IT & Digital consulting services to the biggest companies in France.

PROFESSIONAL EXPERIENCE

From 2020 (Warsaw, Poland)

Sales Manager



Delivering IT projects and implementing outsourcing of elite engineers' teams in Central & Eastern Europe.

#BusinessDevelopment #Management #ITServices
#Networking

From 2019 to 2020 (Lyon, France)

Sales Partner (Part-time)



Supporting the creation of a start-up (provider of software harmonizing companies email signatures).

#BusinessStrategy #BusinessDevelopment #Management
#Saas #Start-up

From 2015 to 2020 (Lyon, France)

Account Manager



Delivering IT & Digital consulting services to the biggest companies in France.

#BusinessDevelopment #Management #Headhunting
#ITConsultingServices #Networking

EDUCATIONAL BACKGROUND

2017 – Master's degree: Business & Management
EURIDIS Business School (France)

2015 – Bachelor's degree: International Business
Andrzej Frycz Modrzewski University (Poland)

2014 – DUT (two-year university degree)
Université Grenoble Alpes (France)

MAIN SKILLS

IT CONSULTING
SERVICES

MANAGEMENT
< 30 people

 NATIVE
 FLUENT
 ELEMENTARY

BUSINESS
DEVELOPMENT